If you are using assistive technology to read this text, please first select EDIT > SELECT ALL.

spital		City / Town	County	Teaching Status [1] Fiscal Year End		Number of Months Data	
Merrimack Valley Hospital		Haverhill	Essex	Nonteaching	09 / 30	9	
Financial Performance Indicators	FY03	FY04	FY05	FY06	FY07 Q3	MA Industry Median FY07 Q3	NorthEast US Median FY05 [2]
Profitability Operating Margin Non-Operating Margin Total Margin	0.93% 0.00% 0.93%	0.00%	0.00% -0.04%	0.00% -3.97%	-5.65% 0.00% -5.65%	1.36% 3.64%	not available
Operating Surplus (Loss) Total Surplus (Loss)	\$432,029 \$432,029	(\$207,664) (\$207,664)	( , , ,		(\$2,420,763) (\$2,420,763)		
Liquidity Current Ratio Days in Accounts Receivable Average Payment Period	1.26 46.34 40.28	43.60	43.72	48.63	1.45 40.01 34.12	1.55 40.66 49.22	44.7
Solvency/Capital Structure Debt Service Coverage (Total) [3] Cashflow to Total Debt [4] Equity Financing	1.67 18.30% -14.85%		23.65%	-3.00%	  -17.45%	  46.43%	3.4 18.4% 48.9%
Other Total Net Assets Assets Whose Use is Limited Net Patient Service Revenue [5]	(\$2,555,994) \$0 \$46,078,533	(\$2,459,057) \$0 \$50,730,900	(\$2,546,261) \$0 \$55,188,611	(\$3,972,149) \$0 \$57,051,018	(\$6,392,912) \$0 \$42,251,318	 	  

## FY07 Q3 Filing based on hospital's UNAUDITED internal financial statements.

Data Sources: FY03 - FY07 Q3 data drawn from DHCFP quarterly and annual filings.
CAVEATS: FY03-FY06 annual data is reconciled to Audited Financial Statements. FY07 Q3 data is as filed by the hospitals. DHCFP filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.

Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

- [1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.
  [2] NE US Median data from The "2007 Almanac of Hospital Financial & Operating Indicators." The Center for Healthcare Industry Performance Studies (CHIPS)/St. Anthony/Medicode INGENIX. Blank values indicate a facility with no current long term debt in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.
- [4] Blank values indicate a facility with no long term debt net of current portion in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.
- 5 Net Patient Service Revenue includes Premium Revenue.